



Zener One Net Press Release

Zener One Net L.L.C is a joint venture company created to service and provide all satellite (maritime & land) solutions for the UAE and the Middle East. The new entity was launched in Dubai, Tuesday 19th of April, 2005 in front of 35 Shipping companies at the Al Bustan Rotana Hotel, allowing all the guests to enjoy a beautiful evening.

Zener One Net L.L.C in partnership with Stratos Global Corporation, establishes a name of quality resource for maritime and land satellite solutions as well as the premiere communication consultant center in the Gulf Shipping Industry. We would like to emphasize that our aim will always be to provide our valued business partners with outstanding communication services which are technologically advanced and provide value for money.

"We have found that in the last two years the demand for our services has overtaken the resources we had put in place to serve our clientele in the UAE. The imbalance has been redressed in a number of ways and we would like to briefly outline what these are. It is our expectation that in the course of the next six months a variety of subtle modifications will be made to our customer service support, to the quality of our response in general, and the product coverage on offer. We have no doubt that once in place, we will be able to offer a service equal to the very best anywhere in the Region.

The process of achieving our objectives has begun with the opening of a full communications service office. Apart from the usual office accommodations, we have reserved a substantial area of demonstrations, for briefings and hands on training. This is an important innovation because it marks a conceptual change in the way we expect to serve you in the future. We have invested in resources which will allow us to train your personnel to a high level of competency.

Our training programs will be geared to the view that professionalism is important to the survival and growth of our customers, and indeed to the industry itself. In today's world, international communications have gone beyond being important. They are in fact, essential and in many instances mark the difference between getting by and having a distinct competitive advantage. We will therefore offer coaching and training which looks at the complete range of tasks facing your operators and service users.

At a technical level we will continue to introduce methodology and products which are innovative and cost effective. This means that all our people must themselves undergo continuous training and familiarization programs and hence another reason for the training resource we are putting into place.

To achieve this Zener One Net L.L.C requires that continually monitor our performance and perhaps change the tools and methods at our disposal. We must therefore, continually move with the times.

We have made modest progress in all the areas described above. Our aim is to present our organization as a thoroughly contemporary, technologically based business that provides our customers with high effective, value for money service. As always you will be the judge of our level of success.

Themis Violaris, Marketing Manager of Zener One Net

who is who?

Zener Group

Zener is a professional managed, Dubai based, hundred percent locally owned company, operating since 1975, which firmly believes in quality services. Zener Marine is a specialized wing of Zener group, one the leading marine electronics, communication and navigation equipment sales and service providers having 29 years experience in the marine field. Zener Marine caters to the needs of Marine Industry with the concept of "We Service What We Sell". Since inception, we have shown remarkable progress in our services and have rapidly diversified to become a truly "One Stop Shop" providing complete range of marine electronics and navigation services.

Onenet

One Net has been operating since 1997 with a primary aim of offering to the Cyprus and regional shipping communities a full range of marine satellite telecommunications services. A dynamic and pioneering spirit combined with experience in the shipping market, helped the company swiftly expand its activities in the marine satellite telecommunications industry. One Net has established a very successful working partnership with STRATOS by promoting its marine satellite services and products. The company created a line of products and services, by focusing on integrated solutions (e-mail, internet, custom-made solutions). Dynamic, pioneering, effective and immediate customer support, together with very competitive prices are the main advantages that helped One Net create a large and continuously growing clientele that includes some of the most prestigious shipping companies in the region.

Stratos Global Corporation

Stratos Global Corporation (www.stratosglobal.com) is a publicly traded company (TSX: SGB) and the leading global provider of a wide range of advanced mobile and fixed-site remote communications solutions for users operating beyond the reach of traditional networks. With its owned-and-operated infrastructure and extensive portfolio of industry-leading satellite and microwave technologies (including Inmarsat, Iridium, Globalstar, MSAT, VSAT, and others), Stratos serves the voice and high-speed data connectivity requirements of a diverse array of markets, including government, military, energy, industrial, maritime, aeronautical, enterprise, media and recreational users throughout the world.